



**ADVERTISING**

Advertising can never be an exact science. Its effectiveness must always depend upon the abilities, the judgment and the experience of those who plan and execute it. Recognizing this fact, Campbell-Ewald has built up an organization of over 600 people—whose merchandising experience embraces every type of commodity, and whose diversified talents offer every possible solution to any advertising problem. The result is "Advertising Well Directed" for many of America's leading manufacturers.

**WELL DIRECTED**

Campbell-Ewald Company, H. T. Ewald, President  
Detroit; New York; Chicago; Seattle; Los Angeles; Portland; San Francisco; Paris, France; Sydney, Australia  
In Canada—Campbell-Ewald, Limited, Toronto, Montreal

Campbell-Ewald Company advertises the following services and products—  
American Automobile Association, Adley-Owens Steamship Line, Bank of Detroit, Board of Managers (Michigan State Fair), Bradshaw National Bank and Trust Co., New York, Bank Motor Cars, Berouge Fingering Machine, Canadian General Electric Co., Limited (International), Chevrolet Motor Cars, Consolidated Corrugated and Folding Paper Boxes and Bins, Capwell Electric Refrigerators, DeLong-Brown Assessor's Products, DeLo Products, Leasing Stock Allocations, Detroit & Cleveland Navigation Company, Drivo Mfg. Co., Lady Diner

Electra Iron and Pencilcase, General Motors Building, General Motors of Canada (International and Products), Grand Rapids, Mackintosh Corp., National Hardware, National Retail Stores, National Truck Sales, Home Manufacturing Co., Metal Stamping, J. L. Hubbs Department Store, Hyatt Roller Bearings, Johnson American Lath, Klipsch, Tom Moore Cigars, S. S. Krupp Iron, Leonard Detroit Warehouse, Inc., Liberty Ready-Cut Shoes, Margarine Motor Cars, McAlister Automobile Publishing Products, National Bank of Commerce of Detroit

New Dependent Ball Bearings, Oakland Motor Cars, Okla-Mobil Motor Cars, Parson Mill Steamship Co., Parson Motor Cars, Pease's Elgott Cake Flour, Runkle All-Steel Appliances (Canada), Sawyer-Honey Road Machinery (Canada), Sherwin-Williams and Candy Bar, Tiger Jackman Cigar Co., Union Tire and Garage Service, Union Trust Service, United Motors Service, United States Rubber Co. (Tire Division), Viking Motor Cars, Wilcox Cigar, Wilson Air Engine, Wilson Transportation, White Ice Assembly Lines, White-Walker-Wear (Leicester, England)

Reklame kann niemals eine exakte Wissenschaft sein. Ihre Wirkung wird immer abhängen von der Geschicklichkeit, dem Urteil und der Erfahrung derjenigen, die sie erdenken und ausführen. In der Erkenntnis dieser Tatsache hat Campbell-Ewald eine Organisation von über 600 Menschen aufgebaut, deren Warenkenntnis die mannigfaltigsten Artikel umfaßt. Die verschiedenartigen Talente dieser Personen sichern jedmögliche Lösung irgend eines Reklameproblems. Das Ergebnis ist »gut geleitete Reklame« für viele führende Fabrikanten Amerikas.

»GUT GELEITETE REKLAME«

Die Campbell-Ewald Company bedient folgende Firmen, bzw. macht für deren Erzeugnisse Reklame:

Campbell-Ewald Company, H. T. Ewald, President  
Detroit; New York; Chicago; Seattle; Los Angeles; Portland; San Francisco; Paris, France; Sydney, Australia  
In Canada—Campbell-Ewald, Limited, Toronto, Montreal

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Address per Detroit Office for a booklet listing the names of the representatives of the Campbell-Ewald Company

Mackay Co., Per-Paper Steamships, General Motors Building, General Motors of Canada (International and Products), Grand Rapids, Mackintosh Corp., National Hardware, National Retail Stores, National Truck Sales, Home Manufacturing Co., Metal Stamping, J. L. Hubbs Department Store, Hyatt Roller Bearings, Johnson American Lath, Klipsch, Tom Moore Cigars, S. S. Krupp Iron, Leonard Detroit Warehouse, Inc., Liberty Ready-Cut Shoes, McAlister Automobile Publishing Products, Margarine Motor Cars, McAlister Automobile Publishing Products, National Bank of Commerce of Detroit

New Dependent Ball Bearings, Oakland Motor Cars, Okla-Mobil Motor Cars, Parson Mill Steamship Co., Parson Motor Cars, Pease's Elgott Cake Flour, Runkle All-Steel Appliances (Canada), Sawyer-Honey Road Machinery (Canada), Sherwin-Williams and Candy Bar, Tiger Jackman Cigar Co., Union Tire and Garage Service, Union Trust Service, United Motors Service, United States Rubber Co. (Tire Division), Viking Motor Cars, Wilcox Cigar, Wilson Air Engine, Wilson Transportation, White Ice Assembly Lines, White-Walker-Wear (Leicester, England)