

to advertise the merits of choice dainties. But, tell me, pray, why is Fortnum & Mason's advertising appeal so unusually attractive and unique? Probably because all the world over, foodstuffs are advertised with such appalling seriousness. America perhaps makes her advertisements somewhat more tasteful by using coloured photographs. And that from time immemorial man's good-temper depends on his digestion is a fact well known to Fortnum & Mason and to Stuart's Agency who produced these booklets with the help of their best illustrators and writers. Hence the slogan "make people happy!" In delightfully exaggerated form creepy stories are told of how rare titbits are carried to the remotest corners of the earth in the face of deadly dangers. Such is the theme of this appeal.







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